John R. Hamman

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Academic Positions

2024 - current	Bernard Sliger Professor, Department of Economics, Florida State University
2024 - current	Chair, Department of Economics, Florida State University
2021 - 2024	Director, Experimental Social Science at Florida State (*xs/fs*) Research Cluster
2016 - 2024	Associate Professor and Bernard Sliger Scholar, Department of Economics, Florida State University
	Research Affiliations: - (*xs/fs*) Research Cluster, Florida State University - Hilton Center for the Study of Economic Prosperity and Individual Opportunity, Florida State University - GATE-LAB, Lyon, France (2018-2019) - BETA Lab, University of Lorraine, Nancy, France (2021-2022)
2021 - 2022	Visiting Professor (Dec.), University of Lorraine, Nancy, France
2018 - 2019	Collegium Fellow - Institute for Advanced Study, Lyon, France
2009 - 2016	Assistant Professor, Department of Economics, Florida State University

Education

2009	Ph.D., Behavioral Decision Research, Carnegie Mellon University
2006	M.S., Behavioral Decision Research, Carnegie Mellon University
2004	B.S. with Honors, Economics *summa cum laude*, Arizona State University

Research Interests

Organizational Economics, Experimental Economics, Behavioral Economics, Voting and Political Institutions

Grants Received

U.S. Department of Agriculture NIFA Capacity Building Grant (Co-PD with Michée Lachaud, Florida A&M). ($404,622)

French-American Cultural Exchange (FACE) Foundation Thomas Jefferson Fund Award. "An economic analysis of dishonesty and ethical behavior in organizations" 2018 - 2020 ($20,000)

International Foundation for Research in Experimental Economics (IFREE) Small Grant (Co-PI with Eric Schmidbauer). "Project Selection and Competitive Cheap Talk" 2017 - 2019 ($10,000).

National Science Foundation Grant (Co-PI with David Cooper). "Leadership and Overcoming Coordination Failure." 2011 - 2014 ($403,882).

FYAP Summer Research Grant, Florida State University. "Delegated Bargaining" 2010 ($17,000)

Center for Behavioral Decision Research at Carnegie Mellon Small Grant. "Social Preferences as Focal Points" 2008 ($2,500)

Russell Sage Foundation Small Grant in Behavioral Economics. "Self-Interest Through Agency" 2005 ($4,650)

Publications

Peer-Reviewed Journal Articles

Managing Uncertainty: An Experiment on Delegation and Team Selection, 2023 (with Miguel Martinez-Carrasco), *Organization Science*, vol 34 (6), 2272-2295.

Political Accountability and Democratic Institutions: An Experimental Assessment, 2021 (with José Gabriel Castillo), *Journal of Experimental Political Science*, vol 8 (2), 128-144.

Fool Me Once: An Experiment on Credibility and Leadership, 2020 (with David Cooper and Roberto Weber), *The Economic Journal*, vol. 130 (631), 2105-2133.

Personality Traits and Endogenous Group Formation, 2019 (with James Ahloy), *Revue Economique*, vol 70 (6), 999-1020.

Market Interaction and Pro-Social Behavior: An Experimental Study, 2018 (with Sean Collins and John Lightle), *Southern Economic Journal*, vol. 84 (3), 692-715.

Dependency Status and Social Insurance: An Experimental Investigation, 2017 (with John Ahlquist and Bradley Jones), *Political Science Research and Methods*, vol. 5 (1), 31-53.

Delegated Bargaining Under Relational Incentives: An Experimental Study, 2016 (with Amy Choy, Roberto Weber, and Ron King), *Journal of the Economic Science Association*, vol. 2 (1), 22-35.

Intermediaries in Corruption: An Experiment, 2014 (with Mikhail Drugov and Danila Serra), *Experimental Economics*, 17, 1, 78-99.

An Experimental Investigation of Electoral Delegation and the Provision of Public Goods, 2011 (with Roberto Weber and Jonathan Woon), *American Journal of Political Science*, vol. 55 (4), 738-52.

Self-Interest Through Delegation: An Additional Rationale for the Principal-Agent Relationship, 2010 (with Roberto Weber and George Loewenstein), *American Economic Review*, vol. 100 (4), 1826-46.

Solving Coordination Failure with All-or-None Group Level Incentives, 2007 (with Scott Rick and Roberto Weber), *Experimental Economics*, vol 10 (3), 285-303.

Book Chapters

Experiments in Organizational Economics, 2017 (with Sebastian J. Goerg), in Research in Experimental Economics, Volume 19: Experiments in Organizational Economics, Ed. Sebastian J. Goerg and John R. Hamman, Emerald.

Leadership and Delegation of Authority (with David Cooper), *forthcoming in the* Handbook of Labor, Human Resources, and Population Economics, section on Behavioral and experimental labor economics, Ed. Klaus Zimmerman, section ed. Marie Claire Villeval, Springer.

Working Papers and Manuscripts Under Review

A Corruption Dilemma (with James Ahloy and Rebecca Gilland) *Revise and Resubmit*

Project selection with biased advice: an experiment on competitive cheap talk (with Eric Schmidbauer and Miguel Martinez-Carrasco), *Revise and Resubmit*

Coordination Stability in Unstable Groups (with Ernesto Reuben)

Work in Progress

Self-Governance and Ethical Behavior in Markets (with Roberto Weber and Philipp Sternal)

Can Honest Leaders Restore Ethical Conduct? (with Fabio Galeotti)

The Importance of Credibility in Leadership (with David Cooper)

Uncertainty, Morality, and Religiosity (with Jeongbin Kim)

Conditional Honesty (with Jeongbin Kim and Alistair Wilson)

Reference Dependence in Coordination and Competitive Environments (with Luke Boosey and Jeongbin Kim)

Responses to Perceived Inequality of Opportunity in Organizations (with Miguel Martinez-Carrasco)

Coordinated Dishonesty in Organizations (with Sebastian Goerg)

Social Preferences and Group Convergence in Asymmetric Coordination Games

Editorial Board Membership

Economics Open-Access Journal, Section Editor, 2022 - Present

Economics Open-Access Journal, co-editor, 2021 - 2022

Research in Experimental Economics, 2012 - Present

Co-Editor (with Sebastian J. Goerg), volume 19: *Experiments in Organizational Economics*

Invited Seminars and Workshops

2024 University of Central Florida Department of Economics Seminar, Orlando, FL; Weorkshop of Experimental and Behavioral Economics of the Americas (WEBEAS), virtual

2023 Vienna Center for Experimental Economics, University of Vienna

2022 Second Organization Science Special Issue Virtual Conference on Experiments in Organization Theory

2021 UMass Amherst Department of Resource Economics Seminar, Amherst, MA; University of Lorraine BETA lab Seminar, Nancy, France

2020 Organization Science conference for the Special Issue on Experiments in Organization Theory, Tucson, AZ

2019 Clemson University Department of Economics Seminar, Clemson, SC; Emotions and Ethics in Economics Workshop (in honor of Marie Claire Villeval), Paris, France; Max Planck Institute Seminar, Bonn, Germany; University of Lorraine BETA lab Seminar, Nancy, France; University of Strasbourg Cournot Seminar, Strasbourg, France; University of Geneva GSEM Seminar, Geneva, Switzerland; University of Nice GREDEG Seminar, Nice, France; TU-Munich Economics Seminar, Munich, Germany; ISEG - Lisbon School of Economics and Management XLAB Presentation, Lisbon, Portugal; Max Planck Institute Workshop on Behavioral and Experimental Economics, Bonn, Germany; University of the Balearic Islands Economics Seminar, Mallorca, Spain; University of Montpellier CEE-M Seminar, Montpellier, France; EWEBE Workshop, Lyon, France

2018 ENTPE, Lyon; GATE Seminar, Lyon; Middlesex University Department of Economics Seminar, London, UK; University of Amsterdam CREED Seminar, Amsterdam, Netherlands

2017 Universidad de Los Andes School of Management Seminar, Bogota; Lyon CORTEX/Felis Workshop on Social Norms, Lyon; GATE Seminar, Lyon

2015 RAND Corporation, Santa Monica; NASPP San Diego chapter meeting; Vienna Workshop on Behavioral Public Policy; University of Michigan Social Behavioral and Experimental Economics Seminar, Purdue University Department of Economics Seminar

2014 NASPP Silicon Valley chapter meeting; University of Wisconsin-Madison BRITE Lab seminar series and American Politics Workshop; University of Wisconsin-La Crosse Economics seminar series

2012 University of Arkansas Economics seminar series; Workshop on the Social Dimension of Organizations, Central European University, Budapest; Interdisciplinary Workshop in Behavioral and Decision Science, Nanyang Technical University, Singapore

2010 Notre Dame Economics seminar series

Conference Presentations

2023 Economic Science Association International Meetings, Lyon, France; Economic Science Association European Meetings, Exeter, UK
2022 Economic Science Association International Meetings, Boston
2021 Economic Science Association North American Meetings, Tucson
2020 Bogota Experimental Economics Conference, Bogota, Colombia
2019 French Association of Experimental Economics (ASFEE) International Conference, Toulouse, France; Society for Institutional and Organizational Economics Annual Conference, Stockholm, Sweden
2017 Latin American Workshop on Experimental and Behavioral Social Sciences, Cali, Colombia
2015 Economic Science Association North American Meetings, Dallas
2014 Economic Science Association North American Meetings, Ft. Lauderdale; E*Trade Directions Global Conference, San Antonio; Behavioral and Experimental Economists of the Mid-Atlantic annual meeting, Philadelphia
2013 Economic Science Association North American Meetings, Santa Cruz; SABE/IAREP/ICABEEP Biennial Conference, Atlanta
2012 Economic Science Association International Meetings, New York
2011 Economic Science Association North American Meetings, Tucson
2010 Southern Economic Association annual meeting, Atlanta; Behavioral Decision Research in Management meetings, Pittsburgh; NYU-CESS Conference on Experiments in Political Science, New York
2008 Princeton Graduate Student Conference on Experiments in Interactive Decision Making; Economic Science Association North American Meetings, Tucson
2007 Economic Science Association North American Meetings, Tucson; American Economic Association annual meeting, Chicago
2006 Economic Science Association North American Meetings, Tucson; Economic Science Association Internaitonal Meetings, Atlanta; Behavioral Decision Research in Management meeting, Santa Monica; Cylab Partners' Conference (poster), Pittsburgh

Advising

Doctoral Students

Brent Davis (committee member, 2014 defense), Florida State University

Eric Cromwell (committee member, 2015 defense), Florida State University

James Ahloy (**chair**, 2017 defense), Florida State University

Remi Suchon (committee member, 2019 defense), University of Lyon

Ellis Magee (committee member, 2021 defense), Florida State University

Katie Berry (committee member, 2021 defense), Florida State University

Theodore Dischman (committee member, 2022 defense), Florida State University

Kyle Sopp (committee member, 2023 defense), Florida State University

Thomas Frye (committee member, 2023 defense), Florida State University

Joseph Ballard (committee member, 2023 defense expected), Florida State University

Patrick Tydir (committee member, 3rd year), Florida State University

Jose Lopez (**chair**, 2025 defense, planned), Florida State University

Undergraduate Students - Honors

Megan Mayo (committee member, 2011 defense), Florida State University

Nicolas Russell (committee member, 2012 defense), Florida State University

Daniel Francis (**chair**, 2013 defense), Florida State University

Rafael Batista (committee member, 2014 defense), Florida State University

Alexander Gordan (committee member, 2015 defense), Florida State University

Rodrigo Guerero (**chair**, 2015 defense), Florida State University

Danielle Parks (committee member, 2015 defense), Florida State University

Logan Rand (committee member, 2017 defense), Florida State University

Nicole Rodriguez (committee member, 2017 defense), Florida State University

Connor Sherman (**chair**, 2023 defense), Florida State University

Allison Kukanza (**chair**, 2024 defense, planned), Florida State University

Teaching Experience

Graduate

Behavioral Economics (Doctoral), Florida State University

Introduction to Research Methods in Economics (Doctoral), Florida State University

Experimental Economics Seminar (Doctoral), Florida State University

Static Optimization (Doctoral), Florida State University

Applied Research Project (Masters Capstone), Florida State University

Undergraduate

Behavioral Economics, Florida State University

Experimental Economics, Florida State University

Advanced Microeconomics, Florida State University

Intermediate Microeconomics, Florida State University

Current Economic Issues in the U.S., Florida State University

Applied Microeconomic Analysis, Florida State University

Professional Affiliations

American Economic Association

Economic Science Association

Southern Economic Association

French Association of Experimental Economics

Service

FSU and Departmental Service

Director, Experimental Science at Florida State (*xs/fs*) Research Cluster

Chair, *xs/fs* Hiring Committee, 2021 - present

Chair, Undergraduate Committee, 2023 - present

Undergraduate Committee member, 2011 - present

Departmental Strategic Plan Drafting Committee, 2022 - present

Departmental Bylaws Drafting committee, 2020 - 2022

Departmental Promotion and Tenure Standards committee, 2020 - 2022

Departmental Hiring Committees (ad hoc) for visiting (2021) and teaching faculty (2022)

COSSPP Promotion and Tenue Committee member, 2016-2018; 2019 - 2021

Departmental Executive Committee member, 2010-2011, 2020-2021

COSSPP website committee member, 2016 - 2018

xs/fs Junior Search Committee, 2011-2012, 2016-2017

Ph.D. Microeconomics Prelim Committee, 2013 and 2016

Referee Work

ECONOMICS: *American Economic Review, American Economic Review Insights, Journal of the European Economic Association, European Economic Review, Experimental Economics, Games, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Behavioral and Experimental Finance, Journal of Business Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of the Economic Science Association, Journal of Law Economics and Organization, Journal of Public Economics, Journal of Public Economic Theory, Managerial and Decision Economics, Economic Inquiry, Economics of Governance, Public Choice, Review of Behavioral Economics, Review of International Organizations, Social Choice and Welfare, Southern Economic Journal*

POLITICAL SCIENCE: *American Journal of Political Science, American Political Science Review, British Journal of Political Science, Governance, Journal of Experimental Political Science, Journal of Public Policy, Political Behavior, Political Research Quarterly, Public Administration, World Development*

MANAGEMENT:*Management Science, Organizational Behavior and Human Decision Processes*

FUNDING AGENCIES: *National Science Foundation, IFREE Small Grants Program, Time-Sharing Experiments in the Social Sciences Small Grants Program, Swiss National Science Foundation, Israeli Science Foundation*