

Hans J.G. Hassell

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ACADEMIC EMPLOYMENT

Florida State University, Tallahassee, FL
Associate Professor, Department of Political Science, 2020-Present
Director, Institute of Politics, 2020-Present
Assistant Professor, Department of Political Science, 2018-2020

Cornell College, Mount Vernon, IA
Assistant Professor, Department of Politics, 2012-2018

EDUCATION

University of California, San Diego
Ph.D., Political Science, 2012
M.A., Political Science, 2010

Pomona College
B.A., Politics, 2007

PEER-REVIEWED BOOK

Hassell, Hans J.G. 2018. *The Party's Primary: Control of Congressional Nominations*. New York: Cambridge University Press.

PEER-REVIEWED ARTICLES

Chewning, Taylor K., Jon Green, Hans J.G. Hassell and Matthew R. Miles. 2023. "Campaign Principal-Agent Problems: Campaign Volunteers as Faithful and Representative Agents" *Political Behavior*. Forthcoming

Hassell, Hans J.G., Matthew R. Miles, and Brenna M. Morecraft.* 2023. "Journalist Ideology, Newspaper Ideology, and The Effect of Ideological Fit on Continued Employment in Journalism." *Political Research Quarterly*. Forthcoming.

Guenther, Scott M., Hans J.G. Hassell, and Samuel Kernell. 2023. "Veto Rhetoric's Impact on Legislation" In *Veto Rhetoric: A Leadership Strategy for Divided Government*. Samuel Kernell. Washington, D.C.: CQ Press. Forthcoming.

Dynes, Adam M., Hans J.G. Hassell, and Matthew R. Miles. 2023. "Personality Traits and Approaches to Political Representation and Responsiveness: An Experiment in Local Government." *Political Behavior*. Forthcoming.

Hassell, Hans J.G. 2023. "Party Elite Engagement and Coordination in House Primaries: Testing Theories of Parties." *American Journal of Political Science* 67(2):307-323

Ballard, Andrew O. and Hans J.G. Hassell. 2023. "Shifting Party Goals: Party Electoral Support and Legislative Behavior in the Majority and the Minority." *Party Politics* 29(1):125-139.

Hassell, Hans J.G., Matthew R. Miles, and Kevin Reuning. 2022. "Does the Ideology of the Newsroom Affect the Provision of Media Slant?" *Political Communication* 39(2):184-201

Hassell, Hans J.G., Christopher D. Johnston, Jessica Parsons Kahn, and Edgar Cook. 2022. "The Nature and Impact of Emotional Content in Congressional Candidate Emails to Supporters." *Electoral Studies* 79:102501.

Dynes, Adam M., Hans J.G. Hassell, and Matthew R. Miles. 2022. "Political Ambition and Constituent Service: Does Ambition Influence How Local Officials Respond to Electoral and Non-Electoral Service Requests?" *American Politics Research* 49(6): 646-654.

Hassell, Hans J.G. 2021. "Desk Rejects Widen Academic Inequalities." *PS: Political Science and Politics* 54(4):699-702.

Hassell, Hans J.G. 2021. "Desperate Times Call for Desperate Measures: Electoral Competitiveness, Poll Position, and Campaign Negativity." *Political Behavior* 43(3):1137-1159.

Fraga, Bernard L., and Hans J.G. Hassell. 2021. "Are Minority Candidates Penalized by Party Politics? Race, Gender, and Access to Party Support and Donor Networks." *Political Research Quarterly* 74(3):540-555.

Hassell, Hans J.G. 2021. "What Makes News Newsworthy: An Experimental Test of Where a News Story is Published (or not) and Its Perceived Newsworthiness." *International Journal of Press/Politics* 26(3):654-673.

Ballard, Andrew O., Hans J.G. Hassell, and Michael Heseltine. 2021. "Be Careful What You Wish For: The Impacts of President Trump's Midterm Endorsements." *Legislative Studies Quarterly* 46(2):459-491.

- Recipient of the Jewell-Loewenberg Award for the best article in the area of American politics in *Legislative Studies Quarterly* published in 2021.

Dynes, Adam M., Hans J.G. Hassell, Matthew R. Miles, and Jessica R. Preece. 2021. "Personality and Gendered Selection Processes in the Political Pipeline." *Politics & Gender* 17(1):53-73.

Hassell, Lewis A. and Hans J.G. Hassell. 2021. "Virtual Mega-Meetings: Here to Stay?" *Journal of Pathology Informatics* 12:11

Hassell, Hans J.G. 2021. "Local Racial Context, Campaign Messaging and Public Political Behavior: A Congressional Campaign Field Experiment." *Electoral Studies* 69:102247.

Hassell, Hans J.G., John B. Holbein, and Matthew Baldwin.* 2020. "Mobilize for Our Lives? School Shootings and Retrospective Voting in U.S. Elections" *American Political Science Review* 114(4):1375-1385.

- Recipient of APSA Elections, Public Opinion, and Voting Behavior (EPOVB) Section Best Paper Award for best paper delivered at the 2019 APSA Meeting.

Hassell, Hans. J.G. 2020. "It's Who's on the Inside that Counts: Campaign Practitioner Personality and Campaign Electoral Integrity." *Political Behavior* 42(4):1119-1142.

Hassell, Hans J.G., John B. Holbein, and Matthew R. Miles. 2020. "There is No Liberal Media Bias in Which News Stories Political Journalists Choose to Cover." *Science Advances* 6(14): eaay9344.

Hassell, Hans J.G. and Neil Visalvanich. 2019. "The Party's Primary Preferences: Race, Gender, and Party Support of Congressional Primary Candidates." *American Journal of Political Science* 63(4):905-919.

Dynes, Adam M., Hans J.G. Hassell, and Matthew R. Miles. 2019. "The Personality of the Politically Ambitious." *Political Behavior* 41(2):309-336.

Holbein, John B. and Hans J.G. Hassell. 2019. "When Your Group Fails: Race and Information Responsiveness." *Journal of Public Administration Research and Theory* 29(2):268-286.

- Recipient of the Beryl A. Radin Best Article Award for the best article published in *JPART* in 2019.

Hassell, Hans J.G. and Emily Wyler.* 2019. "Negative Descriptive Social Norms and Political Action: People Aren't Acting, So You Should." *Political Behavior* 41(1): 231-256

Butler, Daniel M. and Hans J.G. Hassell. 2018. "On the Limits of Officials' Ability to Change Citizens' Priorities: A Field Experiment in Local Politics." *American Political Science Review* 112(4):860-873.

Hassell, Hans J.G. 2018. "Principled Moderation: Understanding Parties' Support of Moderate Candidates." *Legislative Studies Quarterly* 43(2):343-369.

Hassell, Hans J.G. and Jaime E. Settle. 2017. "The Differential Effects of Stress on Voter Turnout." *Political Psychology* 38(3): 533-550.

Abrajano, Marisa A., Zoltan Hajnal, and Hans J.G. Hassell. 2017. "Media Framing and Partisan Identity: The Effect of Immigration Coverage on White Macropartisanship." *Journal of Race, Ethnicity, and Politics* 2(1):5-34.

Hassell, Hans J.G. 2017. "Teaching Voters New Tricks: The Effect of Partisan Absentee Vote-By-Mail GOTV Efforts." *Research & Politics* 4(1).

Hassell, Hans J.G., and Samuel Kernell. 2016. "Veto Rhetoric and Legislative Riders." *American Journal of Political Science* 60(4):845-859.

Hassell, Hans J.G. and Kelly R. Oeltjenbruns.* 2016. "When to Attack: The Trajectory of Congressional Campaign Negativity." *American Politics Research* 44(2):222-246.

Hassell, Hans J.G., and J. Quin Monson. 2016. "Representational Inconsistency: Presentation of Self and Explanations of Washington Activity in Campaign Mail and Franked Mail" *Congress & the Presidency* 43(2):206-226.

Hassell, Hans J.G. 2016. "Party Control of Party Primaries: Party Influence in Nominations for the U.S. Senate." *Journal of Politics* 78(1): 75-87.

Abrajano, Marisa A., Zoltan L. Hajnal, and Hans J.G. Hassell. 2015. "Media Coverage of Immigration and White Partisanship." In *White Backlash: Immigration, Race, and the Political Transformation of America*. Marisa Abrajano and Zoltan Hajnal. Princeton, NJ: Princeton University Press.

- Book was recipient of APSA's 2016 Ralph J. Bunche Award for the best book in ethnic and cultural pluralism.

Hassell, Hans J.G., and Neil Visalvanich. 2015. "Call to (In)Action: The Effects of Racial Priming on Grassroots Mobilization." *Political Behavior* 37(4): 911-932.

Hassell, Hans J.G. and J. Quin Monson. 2014. "Campaign Targets and Messages in Direct Mail Fundraising" *Political Behavior* 36(2): 359-376.

Hassell, Hans J.G. 2014. "Public and Partisan Opinions of the Speaker of the House." *Congress & the Presidency* 41(2):107-127.

Hassell, Hans J.G. 2011. "Looking Beyond the Voting Constituency: A Study of Campaign Donation Solicitations in the 2008 Presidential Primary and General Election." *Journal of Political Marketing* 10(1): 27-42.

*Undergraduate student co-author

BOOK REVIEWS

Hassell, Hans J.G. 2023. "Review of *Primary Elections and American Politics: The Unintended Consequences of Progressive Era Reform*. By Chapman Rackaway and Joseph Romance. Albany: SUNY Press, 2022." *Party Politics*. Forthcoming.

Hassell, Hans J.G. 2019. "Review of *Whatever Happened to Party Government?* By Mark Wickham-Jones. Ann Arbor: University of Michigan Press, 2018." *Political Science Quarterly* 134(2):337-338.

Hassell, Hans J.G. 2017. "Review of *American Insecurity: Why our Economic Fears Lead to Political Inaction*. By Adam Seth Levine. Princeton: Princeton University Press, 2015." *Public Opinion Quarterly* 81(3): 793-795.

Hassell, Hans J.G. 2017. "Review of *The Inevitable Party: Why Attempts to Kill the Party System Fail and How They Weaken Democracy*. By Seth Masket. New York: Oxford University Press, 2016." *Journal of Politics* 79(1): e23-e24.

PUBLIC SCHOLARSHIP

Ballard, Andrew O., Hans J.G. Hassell, and Michael Heseltine. 2021. "Does a Trump endorsement make a difference? Yes, but not the way a candidate hopes it will." *The Conversation*. (August 3).

Ballard, Andrew O., Hans J.G. Hassell, and Michael Heseltine. 2021. "The Limited Power of Trump's Endorsements." *Mischiefs of Faction*. (July 26).

Hassell, Hans J.G. 2020. "Research Spotlight: The Impacts of President Trump's Midterm Endorsements." *Wicked Problems, Wicked Solutions Blog*. Florida State University College of Social Sciences and Public Policy. (July 20).

Hassell, Hans J.G., John B. Holbein, Matthew R. Miles, and Kevin Reuning. 2020. "Claims of ideological bias among the media may be overblown." *The Conversation*. (May 18).

Hassell, Hans J.G., John B. Holbein, and Matthew R. Miles. 2020. "Journalists may be liberal, but this doesn't affect which candidates they choose to cover." *Washington Post Monkey Cage Blog* (April 10)

Hassell, Hans J.G., John B. Holbein, and Matthew R. Miles. 2020. “There’s No Liberal Bias in What the Media Chooses to Cover” *Data for Progress* (April 7).

Hassell, Hans J.G. 2019. “Why are there so many candidates for president?” *The Conversation*. (May 17).

Hassell, Hans J.G. 2018. “Will Strengthening Party Fundraising Result in More Moderate Politics?” *Purchasing Power: The Brennan Center’s Money in Politics Blog*. (May 10).

Hassell, Hans J.G. 2018. “The lesson of the Steny Hoyer controversy: party insiders still matter after all.” *Washington Post Monkey Cage Blog* (May 1).

Hassell, Hans J.G. and Samuel Kernell. 2016. “Why President Trump may threaten vetoes on spending bills to promote his policy agenda” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 5).

Hassell, Hans J.G. 2016. “Parties are Not Pragmatic. Strengthening Parties Will Encourage Party Capture and More Extreme Outcomes.” *New America Weekly* (August 11).

Hassell, Hans J.G. and Neil Visalvanich. 2015. “Racial Cues Not Only Change the Opinions People Have, but Also the Public Political Actions They Take.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 17).

Hassell, Hans J.G. and Kelly R. Oeltjenbruns.* 2015. “Despite the Traditional Narrative, Congressional Campaigns Don’t Normally Follow the Trajectory of Positive, Negative, Positive.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (August 6).

Hassell, Hans J.G. 2014. “How Political Parties ‘Clear the Field’ in Primaries.” *Washington Post Monkey Cage Blog* (December 10).

Hassell, Hans J.G. 2013. “Why Divided Government is Killing John Boehner.” *Washington Post Monkey Cage Blog* (December 18).

WORK UNDER REVIEW

“A Candidate Like Me: Race, Gender, Ideology, and Perceptions of Electability” with Neil Visalvanich. Invited to revise and resubmit to *Political Behavior*.

“Estimating the Effects of Mass Shootings on Election Outcomes: Potential and Pitfalls in Difference-in-Differences Designs” with John

B. Holbein. Invited to revise and resubmit to the *American Political Science Review*.

“Racial and Partisan Identities Prompt Campaign Giving: Evidence from a Field Experiment” with Karen H. Cyphers and Kai Ou. Invited to revise and resubmit to *Political Behavior*.

“Journalists’ Networks: Homophily and the Flow of News” with Robert M. Bond and Qin Li. Invited to revise and resubmit to *PloS One*.

“Hiring Representative Agents or Skill Sets? Principal-Agent Problems in Hiring Lobbyists” with Benjamin C.K. Egerod, Josh McCrain, and David R. Miller.

“Mass Shootings and Political Behaviors” with John Holbein, Benjamin Newman, and Tyler Reny.

“Political Ambition with and without Elections” with Gary E. Hollibaugh Jr. and Matthew R. Miles.

“Public Service Motivation and Political Ambition” with Gary E. Hollibaugh Jr. and Matthew R. Miles.

WORKING PAPERS

“The Staffing Preferences of State Legislators and Potential Principal-Agent Problems” with Josh McCrain and Matthew R. Miles. Presented at MPSA Conference, April 2022.

“Lobbying Against Discrimination: Evidence of Racial and Gender Discrimination in Lobbyist Hiring Decisions” with Benjamin C.K. Egerod, Josh McCrain, and David R. Miller. Presented at SPSA Conference, January 2023.

“Angelic in Nature? Illiberal Attitudes Among State Legislative Candidates” with Michael J. Barber and Michael G. Miller. Presented at SPSA Conference, January 2023.

“Brain Drain on Capitol Hill: Representation and Human Capital in Congress” with Alexander Bolton and Josh McCrain. Presented at SPSA Conference, January 2023.

“The Nature of the Adoption of Direct Primary Elections” with Robert A. Lytle. Presented at SPSA Conference, January 2022.

“Much Ado about Nothing: Public Perceptions of Fake News” with Matthew R. Miles.

“Using Expert Evaluation to Scale Interest Group Ideology” with Benjamin C.K. Egerod, Josh McCrain, and David R. Miller.

“The Power of Negative Descriptive Norms” with Edward Hohe. Presented at the FSU American Politics Workshop, June 2023.

**INVITED TALKS
AND PRESENTATIONS**

2022: UC-San Diego (Social Science Replication Workshop); Brigham Young University (Scholars Workshop)

2021: Durham University/Newcastle University (North-East Research Development Workshop)

2020: Ohio State University (Communications and Politics Group)

2019: Brigham Young University (Thursday Group); UNC-Chapel Hill (American Politics Research Group)

2018: Indiana University (Center for American Politics); Duke University (Behavior & Identities Speaker Series); Cornell College (Science Interest Group Lecture); University of Michigan (Center for Political Studies)

2017: University of Notre Dame (Conference on Elite Personality and Political Institutions); Vanderbilt University (Urban Political Economy Conference); UC-Berkeley (Local Political Economy Conference)

2016: University of Iowa (Shambaugh Conference); University of Maryland, College Park (Hewlett Conference)

2015: Brigham Young University (Young Scholars Workshop); Cornell College (Science Interest Group Lecture)

2014: University of Iowa (Bose Speaker Series)

2013: Cornell College (Science Interest Group Lecture)

**CONFERENCE
ATTENDANCE AND
PRESENTATIONS**

American Political Science Association 2011, 2013-2022

APSA Teaching and Learning Conference 2014

Iowa Association of Political Scientists 2016

Midwest Political Science Association, 2007, 2009-2016, 2018-19, 2022

Political Networks Conference, 2009-2010

Southern Political Science Association, 2011, 2014, 2017, 2020, 2022

Southern Workshop on Empirical Political Science, 2021

State Politics and Policy Conference, 2013, 2022

HONORS AND AWARDS

FSU First Year Assistant Professor Grant, 2019
FSU Provost's Faculty Travel Grants, 2018-2019
Massier Research Award in the Social Sciences, Cornell College, 2015
Cornell College National Residence Hall Honorary "Of the Block" Award, Cornell College, 2014
Student-Faculty Collaborative Research Grants, Cornell College, Summers 2013-15, 2017
Cornell Course Development Grant to develop Research Methods in Politics course, Cornell College, 2015
McConnell Travel Grants, Cornell College, 2014-17
Edmond G. Brown Sr. Fellowship, UC-San Diego, 2007
Kappa Delta Award, Pomona College, 2007
Awarded to the outstanding senior who shows qualities of character, intellect, leadership, sportsmanship, and proficiency in athletic pursuits
Edward M. Sait Prize in Politics, Pomona College, 2007
Awarded to the outstanding senior major in American Politics

TEACHING EXPERIENCE

Florida State University
Parties and Interest Groups in Elections
Political Campaigns
Political Parties (Graduate)
Primary Elections
Public Opinion and Electoral Behavior

Cornell College
Campaigns and Elections
Congress and the Presidency
Extended Research in Politics and Public Policy
Introduction to Politics (also taught as a First Year Seminar)
Introduction to American Politics
Political Behavior and Activism
Political Parties and Interest Groups
Politics of Race and Ethnicity
Research Methods in Politics
Senior Research Seminar (Senior Capstone focused on Research Design)

University of California-San Diego
U.S. Congress
Voting, Campaigning, and Elections

COLLEGE AND DEPARTMENTAL SERVICE

Departmental and University Service
Institute of Politics at FSU, Director 2020-
FSU Department of Political Science, Speaker Series Coordinator 2019-
FSU Department of Political Science, American Workshop Coordinator 2019-2020

FSU Department of Political Science, Executive Committee, 2018-19,
2021-2023

Cornell Washington Center/Capitol Experience Advisor, 2015-2018

Cornell College Truman Scholarship Advisor, 2015-2018

Cornell College NCAA Faculty Athletic Representative, 2014-15, 2016-
2018

Cornell College NCAA Institutional Self Study Committee on Diversity
and Inclusion, 2018

Faculty and Administrative Searches

Cornell College Director of Athletics Search, 2016-17

Cornell College Theater Department Faculty Search (Outside Member),
Spring 2016

Cornell College Spanish Department Faculty Search (Outside Member),
Spring 2014

**PROFESSIONAL
SERVICE**

Board and Council Leadership:

Editorial Board, *Legislative Studies Quarterly*, 2020-2023

Executive Council, APSA Political Organizations and Parties Section,
2019-2021

Committee and Conference Service:

Organizer and Host, EPOVB Conference 2023 & 2024

MPSA Section Chair, Political Parties & Interest Groups, 2019

Pi Sigma Alpha Committee on Undergraduate Research, 2017-2018

Award Committees:

Tom Carsey Award Committee, APSA State Politics Section, 2023

APSA Best Book of the Year Award Committee (formerly the
Woodrow Wilson Book Award), 2022

Virginia Gray Graduate Award Committee, APSA POP Section, 2021

PMRA Beryl A. Radin Award Committee, 2021

John Sullivan Award Committee, APSA EPOVB Section, 2017

STUDENT ADVISING

Graduate Dissertation Advising:

Alexandra Artiles (FSU, Committee Member, PhD in progress)

Jessica Parsons (FSU, Committee Member, PhD, 2020)

Matthew Geras (University of Oklahoma, Committee Member, PhD
2020)

Undergraduate Honors Thesis Advising

Aziah McKinney (FSU, Chair, Political Science 2023)

Sydney Hetterich (FSU, Member, Anthropology, 2021)

Elissa Karim (Cornell College, Chair, Politics, 2018)

Tristan Goodwin (Cornell College, Chair, Politics, 2018)

Shecharya Flatte (Cornell College, Member, Politics, 2018)
William Phillips (Cornell College, Member, Politics, 2017)
Katelyn Ranney (Cornell College, Member, Politics, 2016)
Kenneth Capesius (Cornell College, Member, Politics, 2016)
Thomas Cooke (Cornell College, Member, History, 2014)
Kevin Johnson (Cornell College, Member, Computer Science and
Politics, 2013)

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